

AFRICAN UNION

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REQUEST FOR EXPRESSIONS OF INTEREST (EOI)

Consultancy to Develop Policy, Strategy and Regulatory Guidelines on Green Energy Finance to Stimulate Private Sector Investment in AfSEM/CMP implementation and Assist Countries with Low Energy Access in Africa

PROCUREMENT NUMBER: AUC/IED/C/002

SECTION I: LETTER OF INVITATION

18th August 2023

Dear Applicants,

REF: Consultancy to Develop Policy, Strategy and Regulatory Guidelines on Green Energy Finance to Stimulate Private Sector Investment in AfSEM/CMP implementation and Assist Countries with Low Energy Access in Africa

1. The African Union Commission wishes to recruit highly qualified African experts to undertake the above assignment. The AUC now invites interested **Individual Consultants** to submit CVs for the assignment as per attached Terms of Reference (TORS).
2. A Consultants will be selected under the Fixed Budget Selection Method and the pass mark shall be 70%. The budget is indicated in the ToRs.
3. Consultant who passed the technical evaluation will be considered for Financial Evaluation.
4. The EOs must include the following:
 - (i) A Cover Letter outlining the understanding of the assignment and methodology
 - (ii) CV demonstrating experience with similar assignments.
 - (iii) Financial proposal should be submitted together with Technical Proposal
5. The Eols must be submitted to the following e-mail address: tender@africa-union.org with a copy to zerihuna@africa-union.org
6. The title of the Procurement and Procurement Number must appear as subject of e-mail submissions
7. The Deadline for submission of Eols is **1500** Addis Ababa Time, on **1st September 2023**. Late applications will not be considered.
8. This call for Request for Expressions of Interest comprise of the following:
 - Section I – This Letter of Invitation
 - Section II - Terms of Reference

Yours sincerely,

Head, Supply Chain Division

Terms of Reference

Consultancy Service to Develop Policy, Strategy and Regulatory Guidelines on Green Energy Finance to Stimulate Private Sector Investment in AfSEM/CMP implementation and Assist Countries with Low Energy Access in Africa

INTRODUCTION:

The overwhelming majority of the global deficit in electricity access is in Africa; hence there is the need for policy and regulatory guidelines to lead the efforts to secure reliable and sustainable energy services, extend access to modern energy services and expand the use of renewable energy in Africa.

In this context, the AUC Department of Infrastructure and Energy wishes to engage a short-term consultant to support the energy division in developing a Pan African Policy and Regulatory guidelines on Clean, green Energy Finance with a view to attracting Private Sector participation into Africa's energy sector to support the implementation AU continental energy initiatives i.e. African Single Electricity market (AfSEM) and Continental Power Systems Master Plan (CMP) and assist the AU Member States with low energy access meet their respective energy targets.

CONTEXT:

The AUC is preparing to commence the implementation of its two major energy initiatives, the AfSEM and CMP, to achieve the universal energy access goal in Africa and the energy targets under the AU Agenda 2063. This prompts the need for Pan African related Policy, regulatory and Strategy Guidelines on funding energy projects to stimulate all sectors of the economy in the continent by stimulating private sector investment and accessing green finances to assist countries with low energy access in increasing their electrification rates.

GOAL:

The main goal is to increase access to energy through affordable finance for renewable energy development in Africa. The ultimate goal is to improve lives, increase economic opportunities, and support various sectors such as industry and agriculture, mitigate climate change, and reduce carbon emissions.

OBJECTIVES:

The purpose of the consultancy services is to support the AUC in designing green energy finance policies, regulations and strategies to attract private sector investment in implementing the Pan African Energy projects and initiatives and assist African Countries in achieving their respective energy targets and preparing the necessary policy guidelines to enable AUC to expeditiously commence implementation of the AfSEM and CMP. The main task is to review other pan-African institutions' work on Green energy Financing Policy and Strategy and come up with a synthesized policy brief.

SCOPE OF WORK:

The consultant shall carry out the following tasks:

1. Extensive desk review of available studies, repository reports and Concept documents on green and Clean Energy finance developed by Pan-African institutions; *The review should identify references to Africa (direct and implied) and interpret their implications, including the opportunities, challenges, existing programs and disadvantages as well as interfaces with Africa's strategic positioning and priorities.*
2. Conduct analysis on the existing contents, with regards to Policy, and Regulatory framework in synergy with AU initiatives
3. Develop the programme of activities, guidelines and steps for inclusion into the AfSEM and CMP implementation
4. Prepare recommendations and strategic continental approach to implementing the recommended steps on how the Green Finance Programme for Africa aligns with existing AU priorities and key policy and strategic instruments including, but not limited to: AU Agenda 2063, Africa Single Electricity Market (AfSEM), Programme for Infrastructure Development in Africa (PIDA), Continental Power System Master Plan (CMP), AREI, Africa Climate Change Strategy, Africa Energy Transition Programme (AETP), UN 2030 Agenda and the Paris Agreement.
5. Design an AU Green energy Finance Policy brief outlining the key Strategies and guidelines. The consultant shall consider global trends in Green Energy Financing, existing work in different regions of Africa including any policy gaps identified.

DELIVERABLES:

The consultant shall deliver the following:

1. Outline based on the extensive desk review of available studies, repository reports and Concept documents on green and Clean Energy finance developed by Pan African institutions four (4) weeks after signing the contract.
2. Provide an overview of analysis conducted on the existing contents, with regards to Policy, and Regulatory framework in synergy with AU initiatives six (6) weeks after signing the contract.
3. Provide the programme of activities for inclusion into the AfSEM and CMP implementation ten (10) weeks after signing the contract.
4. Prepare recommendations and a strategic continental approach to implementing the recommended steps on how the Green Finance Programme for Africa aligns with existing AU priorities twelve (12) weeks after signing the contract.

The deliverables are summarized in the table below

	Deliverable	No. of weeks after contract signature
1.	Contract Signature	0
2.	Deliverable 1; Desk review	4
4.	Deliverable 2; Analysis on existing pan African Contents	6
5.	Deliverable 3; Programme of Activities for AU energy initiatives	10
6.	Deliverable 4; Recommendations and strategic continental approach	12

EXPERTISE:

The consultant shall have the following competencies:

- a. A Bachelor Degree in Engineering and Master’s Degree in related disciplines such as Strategic planning, economics, Climate Finance, Sustainable energy, engineering and international development.
- b. At least ten (10) years’ experience in Renewable energy Private led investment review and analysis on Market policy, regulatory and strategy analysis in the African energy sector.
- c. Experience working with Pan African institutions, experience in Continental Energy initiatives, preferably relevant to AU Agenda 2063, such as AfSEM, CMP, PIDA, AREI
- d. Excellent analytical and reporting skills.
- e. Fluency in written and spoken English. Knowledge of another AU language will be an added advantage.

TIME FRAME:

The consultant is expected to finish the assignment in three (3) months.

SCHEDULE OF PAYMENTS:

The schedule of payments of the consultants is specified below:

- 30% of the amount of the contract to be paid upon submission of Deliverable 1 & 2
- 30% of the amount of the contract to be paid upon submission of Deliverable 3
- 40% of the amount of the contract to be paid upon submission of Deliverable 4

MANAGEMENT OF THE ASSIGNMENT:

The AUC will be the contracting agency. The assignment will be carried out under the oversight of the AUC Department of Infrastructure and Energy.

LOGISTICAL ARRANGEMENTS:

The assignment will be carried out in the AUC Department of Infrastructure and Energy at the African Union Headquarters in Addis Ababa, Ethiopia. The department will provide office space and necessary administrative and logistical support for the smooth implementation of the assignment.

In addition, AUC will provide letters of introduction if required to facilitate the consultant's engagements with stakeholders. The AUC will work with the consultant in organizing the stakeholders' meetings and workshops, which could be held in physical, hybrid or virtual format.

SELECTION CRITERIA:

Proposals will be evaluated using the following criteria:

SN	Award Criteria	Allocated Points
1	Required Qualifications and Skills:	
a	A Bachelor Degree in Engineering and Master's Degree in related disciplines such as Strategic planning, economics, Climate Finance, Sustainable energy, engineering and international development.	10
2.	Experience:	
a.	At least ten (10) years' experience in Renewable energy Private led investment review and analysis on Market policy, regulatory and strategy analysis in the African energy sector.	10
b.	Experience working with Pan African institutions, experience in Continental Energy initiatives, preferably relevant to AU Agenda 2063, such as AfSEM, CMP PIDA, AREI	10
c.	Excellent analytical and reporting skills.	10
b.	a) Personal Capacity Statement i) Relevant experience related to the assignment (include samples of two (2) most recent similar works and/or references for the same) ii) Contacts of at least three (3) organizations previously worked for iii) Curriculum Vitae of the Consultant	10
c.	Fluency in written and spoken English. Knowledge of another AU language will be an added advantage.	5
3.	Technical Proposal not exceeding 8 pages on:	
a.	Understanding and interpretation of the TOR	20
b.	Methodology to be used in undertaking the assignment	15
c.	Time and activity schedule/Workplan	10
	Total Points	100

Minimum technical score is 70 points (pass mark).

Individual Consultant will be selected under the Fixed Budget selection method where the Consultant who has submitted the highest ranked technical proposal within the set pass mark and the financial submission should be within the fixed budget stated will be selected for award of contract. The available budget for this assignment does not exceed thirty thousand United States Dollars (USD 30,000), for an expected three (3) months period.

Any travel necessary for the successful completion of the assignment, duly authorized in advance by the Commission will be paid for at the rate of the most direct economy return flight, as well as a subsistence allowance in accordance with the AUC Rules and Regulations.

Interested candidates are requested to submit the following documents for AUC's consideration:

1. **Technical Proposal not exceeding 8 pages on:**
 - a) Understanding and interpretation of the TOR
 - b) Methodology to be used in undertaking the assignment
 - c) Time and activity schedule

2. **Personal Capacity Statement**
 - a) Relevant experience related to the assignment (include samples of two (2) most recent similar works and/or references for the same)
 - b) Contacts of at least three (3) organizations previously worked for
 - c) Curriculum Vitae

Invitation

The African Union Commission now invites eligible Individual Consultants to indicate their interest in providing the Services. Interested candidates must provide information demonstrating that he/she has the required qualifications and relevant experience to perform the Services. Applicants must submit the following documents:

- Cover letter - Understanding of the assignment / TOR
- Methodology to be used in undertaking the assignment
- Time and activity schedule
- Financial Proposal
- CV

Further information can be obtained at the address below during office hours 8:00-13:00hrs and 14:00-17:00 hours Local Time. Proposals must be delivered in a written form to the address below not later than **15:00 hours local time, on 1st September 2023.**

African Union Commission,
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And zerihuna@africa-union.org