



AFRICAN UNION

Request for Proposals

Supply and Installation of Networking and Security Solution in AU
Headquarters

Ref. No: RFB ET-AUC-447139-GO-RFP

Clarifications 01

Issued on 30 April 2025

The following clarifications are hereby issued.

| | Request by Bidder | Clarification by AUC |
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| 1. | <p>Ref: Page 13: On Section No. 4.7.5. Secure Network Analytics:</p> <p>a. Kindly confirm to us if this is a new request or license renewal for the existing Components.</p> <p>b. if you have already deployed Cisco Secure Network Analytics Kindly let us know the current Flow Rate to size of the License.</p> | <p>A. This is not a renewal. It is an additional component for existing deployment.</p> <p>B. 10,000</p> |
| 2. | Ref: Page (133,134,135): Could you please specify the needed Access Switches Network Essentials or Network advantage license? | We require Network Advantage licenses. |
| 3. | Ref: Page (133,134,135): Could you please clarify the required switches' specific Vendor support type? | 3 Years Vendor Customer Experience CX LEVEL 1 8X5XNBD support. |
| 4. | We would like to ask your kind selves to postpone the submission for the provision of the above-mentioned RFP deadline for an extra two weeks to give us free space to provide our Proposal. | <p>Refer to the Request for Proposal Document.</p> <p>The Bid Closing Date remains 16 May 2025</p> |
| 5. | Ref: Page 133: For Switch Type I (Aggregation/Distribution switches), the required switching capacity is up to 6.4 Tbps with up to 2 Bpps of forwarding performance. However, there is no 48-port switch available that meets this requirement. To comply with the specified capacity and performance, a 32-port switch must be used instead. The available 48-port switch only supports up to 3.2 Tbps of switching capacity and up to 1 Bpps of forwarding performance. Kindly clarify this point. | Refer to item No. 1 of Addendum 01 |
| 6. | Ref: Page 138: Could you please provide the existing device model for upgrades to the Cisco Catalyst 9500 DNA Advantage 3 Year License? | <p>1. Advantage 3 Year License Qty 4 is for Catalyst 9500 40-port switches (C9500-DNA-40X-A=)</p> <p>2. Advantage 3 Year License Qty 16 is for Catalyst 9500 16-port switches (C9500-DNA-16X-A=)</p> <p>3. Advantage 3 Year License Qty 4 is for Catalyst 9500 24Y4C 24-port switches (C9500-DNA-24Y4C-A=)</p> |
| 7. | Ref: Page 138: On Section No. 4.7.7. DDOS Prevention: | Refer to item No. 4 of Addendum 01 |

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| | Please Note APSolute Vision and AMS are announced EoS by the vendor and not available to purchase effectively by February 15, 2025, and replaced with Cyber Controller. Cyber Controller Standard – Targeted as a direct substitute to the APSolute Vision platform to manage installations of DefensePro versions 8.x. | |
| 8. | Ref. Page 139: In the "License Requirement for Existing Devices" section, a license with the part number CON-L1NBD-C93A048X has been requested. However, this part number does not appear to exist. Could you please confirm if this is a typo error and if it was actually meant to be CON-L1NBD-C93E048X? | Refer to item No. 3 of Addendum 01 |
| 9. | Ref. Page 144: Regarding the training mentioned in the RFP, could you please clarify whether it is vendor-based? Additionally, is the training intended to be conducted virtually or in a classroom setting? If it is classroom-based, do you prefer the training to be held locally or abroad? | Refer to item No. 5 of Addendum 01 |
| 10. | Ref. Page 149: The SD-LAN solution deployment at AUC headquarters is expected to be led by the equipment manufacturer (OEM), however, there are requirements for Requirements of the Supplier's Technical Team. Kindly let us know if we can share the responsibility of the implementation between the OEM and the supplier? | Refer to item No. 6 of Addendum 01 |

All other bidding conditions remain the same.