



#### GRAND DUCHY OF LUXEMBOURG Ministry of Foreign Affairs



Directorate for Development Cooperation

#### Infrastructure Trust Fund

#### **Operational and Technical Best Practices**

## **IXP Governance and Management** Structure in a Regional Setting



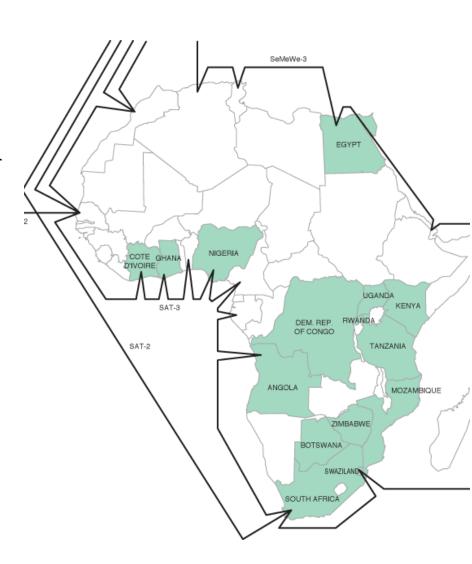
## Background

- The AXIS Best practice workshops on establishing a National IXP spends a considerable amount of time talking about the governance and management structure of the proposed IXP.
- The objective is to get the stakeholders to agree at an early stage, on some of the key governance and management issues such as;
  - Institutional and operational model of the IXP
    - Commercial vs. non-profit
  - Board Composition
    - Founding members and membership categories
  - Management Structure
    - Staffing requirements
- To understand why this is important, let us take a walk back to 2008 ...

### **STATUS OF IXPS IN 2008**

## Status of African IXPs in 2008

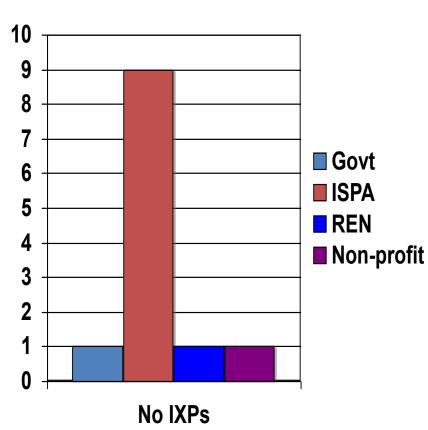
- There were **17 IXPs** in 15 African Countries
- IXPs were formed as a result of prevailing challenges in the telecom's industry
- **ISP Associations** were mainly involved in pushing for the setup of IXPs in most cases.
- Questionnaires were sent to the known 17 IXPs and 12 responses were received
- At the time, the Oldest IXP was JINX in South Africa established in 1996
- The youngest IXP was Arusha IXP established in July 2007
- At the time, the average age of the IXPs in the the region from the responses received is **4.1 years**
- There was no submarine cable on the East African Coastline.



# Government involvement in IXPs in 2008

- 2 out of 10 respondents had no Government involvement in the IXP
- Of the 12, only two were licensed by the regulator
- 33% of the respondents indicated that had Government agencies peering at the IXP
- At least 50% of the IXPs were established with Government facilitation

### IXP Model



- 75% of IXPs are non-profit entities run by the ISPA
- One IXP was operated by Government
  - One IXP was operated by an academic institution on REN
    - One IXP was an independent Non-profit
- One IXP receives Govt. Support with potential clients been recommended to seek services with IXP members only

#### **IXP Model in 2014**

- Most African IXPs were established by ISP Associations and Universities
- The IXPs have maintained the ISP association models.
   There remains a number of advantages for maintaining the non-profit model for the IXPs especially in a local setting.
- However, in a evolving growing and more regional/global Internet ecosystem where new actors are emerging this model faces a number of challenges;

#### THE CHALLENGES

## **Local Challenges**

- The ISP association despite being not-for-profit has complexities on legal ownership of the IXP entity due to shareholding requirements
- The emergence of non-traditional members such as governments, NRENs, presents a new challenge to ISP Association owned IXPs on inclusion of public institutions on their boards.
- There are a number of operational and administrative challenges that face association type of organizations such as
  - Tax compliance
  - Asset ownership
  - Charging fees for provision of services

## **Local Challenges**

- Most IXPs do not have part-time or fulltime staff. They depend on the volunteer support
- Due to lack of staff they fail to uphold constitutional obligations such as;
  - Hold quarterly board meeting
  - Conduct annual financial audits
  - Hold annual general meetings/assembly
- This results in poor governance, transparency and accountability of the IXP to its members
- The IXP performs poorly on visibility within the local community which affects the perception by its members

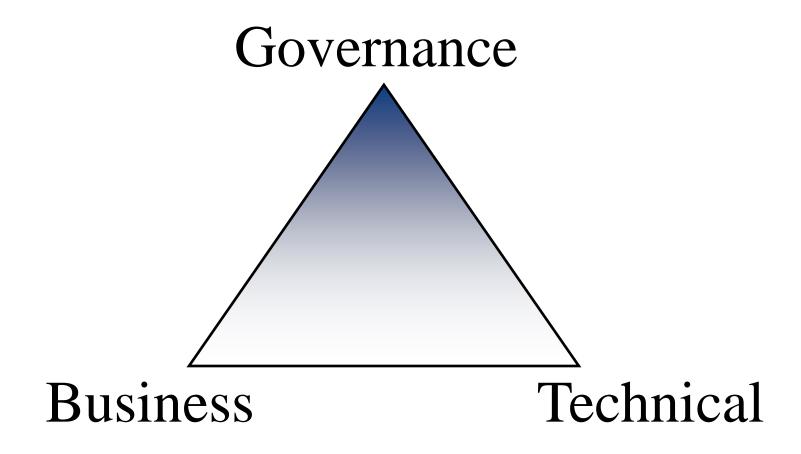


## **Regional Challenges**

- An IXP owned by an ISP association is likely to face the following challenges;
  - External members who would wish to become board members may have legal limitations
  - The legal structures of most associations recognise relationships with other entities or individuals as membership and not customers/clients
  - In some countries there are limitations as to the number of members an association can have – therefore a growing IXP exceeding 100 members may have a potential problem
  - Not all those external potential peers would be interested in being members – some networks would only want to become peering customers
  - With staff limitations, the association may have difficulties hiring foreign staff to support their expansion ambitions

#### **WAY FORWARD**

## **Regional IXP Cornerstones**



## Regional IXP Model

- Experience shows that a non-commercial entity is possibly better placed to maintain neutrality.
- However, identifying a suitable approach that will provide the flexibility to address most of the local and regional challenges will be critical
- The IXP members and board will have to initiate a review process to ensure that their institutional and operating model is able to support the regional growth requirements

## **Governance quick wins**

- Upholding its constitutional mandate on governance
  - Quarterly board meetings
  - Annual meetings
  - Audited accounts
- Publishing reports online
- Active participation in the local community



## Management Structure quick wins

- Staffing resources
  - FTE or Part time staff
  - Partnership with universities to complement on staffing requirements
- Professional Services
  - Responsiveness to issues
  - Network Operations Centre
- PR and Communications
  - Online Information
  - Peering DB
- Multi-lingual support







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