



UNION AFRICAINE UNIÃO AFRICANA

AFRICAN UNION/RECS WORKSHOP ON TRADE IN SERVICES

NG'ANDU CONSULTING LTD OPPORTUNITIES & CHALLENGES IN REGIONAL EXPANSION

Presentation By:



March 29, 2012







PRESENTATION OUTLINE

- Company Introduction
 - Background
 - Vision
 - Services Offered
 - Clients & Projects
 - Directors & Key Personnel
 - Regional Operations
 - Qualifications & Credentials
 - **+**Location







BACKGROUND

• Formed in 2009 as a result of a clarion call by the government of Zambia to Zambians for them to rise above challenges they faced and form consulting firms that performed above expectations and compete with the very best in Sub-Saharan region and Africa as a whole



◆ 100% Zambian









VISION



Values and Vision

- To become a premier Zambian and international think tank on infrastructural projects and research
- The managerial team is determined to continue and surpass the success stories they have already created





EXPERIENCE

Vast experience in the design and supervision of road and bridge infrastructure in the SADC region and Zambia in particular.

 Already secured a number of projects with a steady growing staff compliment.









SERVICES OFFERED

- Institutional Support to Road Sector
 - Establishment of Road Sector Agency
 - Capacity Building for Road Sector Staff
 - Capacity Building in Procurement



- Architectural & Structural Design
 - Sport Infrastructure such as Stadia
 - Artificial Turf installation to FIFA Standard







SERVICES OFFERED Ctd

- Transportation Engineering
 - Transport Planning & Design
 - Pavement Design & Rehabilitation Design
 - Road Construction Supervision
 - Design & Build Contract System/Turn Key



- Water Supply & Sanitation
- Socio-Economic Baseline Studies
- Environmental Impact Assessment









CLIENTS & PROJECTS

- Client: Ministry of Youth, Sports and Culture (MIJESPOC)
 - Design and Supervision of installation of Artificial turf at Huye Stadium in Butare
 - Project Value: 1.2 Million US Dollars
- Client: Ministry of Youth, Sports and Culture (MIJESPOC)
 - Design of Indoor Stadium, at Gahanga Site, Kicukiro Kigali
 - Project Value: 0.5 Million USD
- Client: Ministry of Works and Supply, Road Development Agency
 - Upgrading of M020 from Landless Corner to Mumbwa (115km) in Central Province Lot
 2
 - Project Value 39.4 Million USD
- Client: Ministry of Works and Supply, Road Development Agency
 - Periodic Maintenance of approximately 104km of the Great North Road (T2) from Serenje to Lukulu Bridge in Central Province
 - Project Value 15.4 Million USD







CLIENTS & PROJECTS

- Client: Ministry of Works and Supply, Road Development Agency
 - Rehabilitation/upgrade of Kamwala and Woodlands Township Roads (24.4km) Lot 11
 - Project Value 16.8 Million USD
- Client: Ministry of Works and Supply, Road Development Agency
 - Rehabilitation/upgrade of Mandevu , Northmead and Chipata Township Roads (29.37km) Lot
 8
 - Project Value 20.2 Million USD
- Client: Ministry of Local Government and Housing, Danida
 - Community Access Improvement Programme CAIP
 - Project Value 8.2 Million USD
- Client: Ministry of Works and Supply, Road Development Agency
 - Construction of drainage structures and spot improvement of spinal road in Kafue National Part section I & 2 (179km)
 - Project Value 7.32 Million







DIRECTORS & KEY PERSONNEL

- Able Ng'andu Managing Director & Founder
 - Vast experience in Design and Project Management for Infrastructure
 Development in Zambia & Rwanda
 - BSc (Civil Engineering), Registered Engineer & Member of EIZ



- David Mwale Director & Co-Founder
 - Vast experience in highway design, supervision and project management
 - BEng (Civil Engineering), Registered Engineer & Member of EIZ



- Mumbuwa Liyungu Director & Co-Founder
 - ♦ Vast experience in highway design, supervision and project management
 - BEng (Civil Engineering), Registered Engineer & Member of EIZ









DIRECTORS & KEY PERSONNEL

- Watson Ng'ambi Managing Director & Founder Rwanda Office
 - Vast experience in Civil Service in Zambia; as Director & CEO of Road Development Agency (RDA) and held highest position in the Civil Service as Permanent Secretary. He was Senior Technical Advisor to the Ministry of Infrastructure in Rwanda.
 - MSc (Civil Engineering), BEng (Civil Engineering), Registered Engineer & Member of EIZ



- Vast experience in pavement design, road construction & supervision, and project management
- MScEng (Civil Engineering), BEng (Civil Engineering), Registered Engineer & Member of EIZ



- Vast experience in Transportation Planning & Engineering, design, supervision and project management
- MEng (Civil Engineering), BEng (Geomatic Engineering), Registered Engineer
 & Member of EIZ







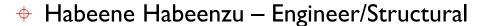






DIRECTORS & KEY PERSONNEL

- Stephen Malubila Snr Engineer/Construction Supervision
 - Vast experience in Civil Service in Zambia; Worked as Snr Manager
 Construction & Maintenance for the Road Development Agency (RDA).
 - MEng (Civil Engineering), BEng (Civil Engineering), Registered Engineer & Member of EIZ



- Experienced in design and detailing of structural engineering work and construction monitoring
- MSc (Structural Engineering), BEng (Civil Engineering), Member of EIZ



- Vast experience in design of feeder roads programmes using local resources, supervision, and project management
- BEng (Civil Engineering), Registered Engineer & Member of EIZ













REGIONAL OPERATIONS

OPPORTUNITIES IN RWANDA

- New Country:
 - Back log of Infrastructural Requirements
 - Roads, Bridges, Sports Infrastructure
 - Housing etc
 - Energy Deficiency
 - + Hydro Electric Potential;
 - Other Renewable Energy Sources

Institutional Reforms

- Establishment of Road Authorities/Agencies
- Establishment of Road Fund Agencies
- Establishment of National Construction Council
- Capacity Building through establishment of Skills training Schools

Regulatory Frameworks

- Legal (Procurement Acts and necessary Sis
- Technical (Developing appropriate Standards)







REGIONAL OPERATIONS

- **+ CHALLENGES IN RWANDA**
- VISA & Work Permit Requirements
- Language Barriers
- Shortage of Local Skills
- Double Taxation
- Conflicting Highway Regulations (RH/LH)









 A motivated and highly skilled work force;

Satisfied Clientele;

Dedicated Management Team;

 Winners of 2011 Gold European Award for Best Practices









WHERE TO FIND US

Office Locations & Contact Info

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