

AFRICAN UNION  
الاتحاد الأفريقي



UNION AFRICAINE  
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## AFRICAN UNION/RECS WORKSHOP ON TRADE IN SERVICES

### NG'ANDU CONSULTING LTD OPPORTUNITIES & CHALLENGES IN REGIONAL EXPANSION

Presentation By:



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MD

NG'ANDU CONSULTING LTD

March 29, 2012



# PRESENTATION OUTLINE



NG'ANDU CONSULTING LTD

- ⊕ **Company Introduction**
  - ⊕ **Background**
  - ⊕ **Vision**
  - ⊕ **Services Offered**
  - ⊕ **Clients & Projects**
  - ⊕ **Directors & Key Personnel**
  - ⊕ **Regional Operations**
  - ⊕ **Qualifications & Credentials**
  - ⊕ **Location**





NG'ANDU CONSULTING LTD

## BACKGROUND

- ✦ Formed in 2009 as a result of a clarion call by the government of Zambia to Zambians for them to rise above challenges they faced and form consulting firms that performed above expectations and compete with the very best in Sub-Saharan region and Africa as a whole



- ✦ 100% Zambian



# VISION



NG'ANDU CONSULTING LTD

## Values and Vision

- ✦ To become a premier Zambian and international think tank on infrastructural projects and research
- ✦ The managerial team is determined to continue and surpass the success stories they have already created



## EXPERIENCE

- ✦ Vast experience in the design and supervision of road and bridge infrastructure in the SADC region and Zambia in particular.
- ✦ Already secured a number of projects with a steady growing staff compliment.



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## SERVICES OFFERED

### ✦ Institutional Support to Road Sector

- ✦ Establishment of Road Sector Agency
- ✦ Capacity Building for Road Sector Staff
- ✦ Capacity Building in Procurement

### ✦ City Master Planning Design & Supervision

### ✦ Architectural & Structural Design

- ✦ Sport Infrastructure such as Stadia
- ✦ Artificial Turf installation to FIFA Standard



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## SERVICES OFFERED Ctd

- ✦ Transportation Engineering
  - ✦ Transport Planning & Design
  - ✦ Pavement Design & Rehabilitation Design
  - ✦ Road Construction Supervision
  - ✦ Design & Build Contract System/Turn Key
- ✦ Water Supply & Sanitation
- ✦ Socio-Economic Baseline Studies
- ✦ Environmental Impact Assessment



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## CLIENTS & PROJECTS

- ✦ **Client: Ministry of Youth, Sports and Culture (MIJESPOC)**
  - ✦ Design and Supervision of installation of Artificial turf at Huye Stadium in Butare
  - ✦ Project Value: 1.2 Million US Dollars
  
- ✦ **Client: Ministry of Youth, Sports and Culture (MIJESPOC)**
  - ✦ Design of Indoor Stadium, at Gahanga Site, Kicukiro - Kigali
  - ✦ Project Value: 0.5 Million USD
  
- ✦ **Client: Ministry of Works and Supply, Road Development Agency**
  - ✦ Upgrading of M020 from Landless Corner to Mumbwa (115km) in Central Province Lot 2
  - ✦ Project Value 39.4 Million USD
  
- ✦ **Client: Ministry of Works and Supply, Road Development Agency**
  - ✦ Periodic Maintenance of approximately 104km of the Great North Road (T2) from Serenje to Lukulu Bridge in Central Province
  - ✦ Project Value 15.4 Million USD







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## CLIENTS & PROJECTS

- ✦ Client: Ministry of Works and Supply, Road Development Agency
  - ✦ Rehabilitation/upgrade of Kamwala and Woodlands Township Roads (24.4km) Lot 11
  - ✦ Project Value 16.8 Million USD
  
- ✦ Client: Ministry of Works and Supply, Road Development Agency
  - ✦ Rehabilitation/upgrade of Mandevu , Northmead and Chipata Township Roads (29.37km) Lot 8
  - ✦ Project Value 20.2 Million USD
  
- ✦ Client: Ministry of Local Government and Housing, Danida
  - ✦ Community Access Improvement Programme CAIP
  - ✦ Project Value 8.2 Million USD
  
- ✦ Client: Ministry of Works and Supply, Road Development Agency
  - ✦ Construction of drainage structures and spot improvement of spinal road in Kafue National Part section 1 & 2 (179km)
  - ✦ Project Value 7.32 Million



# DIRECTORS & KEY PERSONNEL



NG'ANDU CONSULTING LTD

## ✦ Able Ng'andu – Managing Director & Founder

- ✦ Vast experience in Design and Project Management for Infrastructure Development in Zambia & Rwanda
- ✦ BSc (Civil Engineering), Registered Engineer & Member of EIZ



## ✦ David Mwale – Director & Co-Founder

- ✦ Vast experience in highway design, supervision and project management
- ✦ BEng (Civil Engineering), Registered Engineer & Member of EIZ



## ✦ Mumbuwa Liyungu – Director & Co-Founder

- ✦ Vast experience in highway design, supervision and project management
- ✦ BEng (Civil Engineering), Registered Engineer & Member of EIZ



# DIRECTORS & KEY PERSONNEL



NG'ANDU CONSULTING LTD

## ✦ Watson Ng'ambi – Managing Director & Founder Rwanda Office

- ✦ Vast experience in Civil Service in Zambia; as Director & CEO of Road Development Agency (RDA) and held highest position in the Civil Service as Permanent Secretary. He was Senior Technical Advisor to the Ministry of Infrastructure in Rwanda.
- ✦ MSc (Civil Engineering), BEng (Civil Engineering), Registered Engineer & Member of EIZ



## ✦ William K. Mulusa – Snr Engineer Design/Pavement Engineering

- ✦ Vast experience in pavement design, road construction & supervision, and project management
- ✦ MScEng (Civil Engineering), BEng (Civil Engineering), Registered Engineer & Member of EIZ



## ✦ Nicholas Mulenga – Snr Engineer/Transportation Engineering

- ✦ Vast experience in Transportation Planning & Engineering, design, supervision and project management
- ✦ MEng (Civil Engineering), BEng (Geomatic Engineering), Registered Engineer & Member of EIZ



# DIRECTORS & KEY PERSONNEL



NG'ANDU CONSULTING LTD

## ⊕ Stephen Malubila – Snr Engineer/Construction Supervision

- ⊕ Vast experience in Civil Service in Zambia; Worked as Snr Manager Construction & Maintenance for the Road Development Agency (RDA).
- ⊕ MEng (Civil Engineering), BEng (Civil Engineering), Registered Engineer & Member of EIZ



## ⊕ Habeene Habeenzu – Engineer/Structural

- ⊕ Experienced in design and detailing of structural engineering work and construction monitoring
- ⊕ MSc (Structural Engineering), BEng (Civil Engineering), Member of EIZ



## ⊕ Frans Blokhuis – Quality Control Manager

- ⊕ Vast experience in design of feeder roads programmes using local resources, supervision, and project management
- ⊕ BEng (Civil Engineering), Registered Engineer & Member of EIZ



# REGIONAL OPERATIONS



NG'ANDU CONSULTING LTD

## ✦ OPPORTUNITIES IN RWANDA

### ✦ New Country:

#### ✦ Back log of Infrastructural Requirements

- ✦ Roads, Bridges, Sports Infrastructure
- ✦ Housing etc

#### ✦ Energy Deficiency

- ✦ Hydro Electric Potential;
- ✦ Other Renewable Energy Sources

#### ✦ Institutional Reforms

- ✦ Establishment of Road Authorities/Agencies
- ✦ Establishment of Road Fund Agencies
- ✦ Establishment of National Construction Council
- ✦ Capacity Building through establishment of Skills training Schools

#### ✦ Regulatory Frameworks

- ✦ Legal (Procurement Acts and necessary Sis
- ✦ Technical (Developing appropriate Standards)





# REGIONAL OPERATIONS



NG'ANDU CONSULTING LTD

## ⊕ CHALLENGES IN RWANDA

- ⊕ VISA & Work Permit Requirements
- ⊕ Language Barriers
- ⊕ Shortage of Local Skills
- ⊕ Double Taxation
- ⊕ Conflicting Highway Regulations (RH/LH)



# QUALIFICATIONS & CREDENTIALS



NG'ANDU CONSULTING LTD

- ⊕ A motivated and highly skilled work force;
- ⊕ Satisfied Clientele;
- ⊕ Dedicated Management Team;
- ⊕ Winners of 2011 Gold European Award for Best Practices



## WHERE TO FIND US



NG'ANDU CONSULTING LTD

### ⊕ Office Locations & Contact Info

#### ⊕ **Ng'andu Consulting Ltd - Head Quarters**

The Coliseum Business Park, Block B

Bwinjimfumu Rd, Rhodes Park Lusaka, Zambia

Stand No. 284 a/157, Postnet Box 330, P/Bag E10 Arcades

Tel: +260 211 237 768/90; Fax: +260 211 237 789

E-mail: [info@nganduconsult.com.zm](mailto:info@nganduconsult.com.zm)

Contact Person: Mr.Able Ng'andu

#### ⊕ **Ng'andu Consulting Ltd – Design Office**

Plot No. 8 Ntoyo Rd, Woodlands Lusaka, Zambia

Telefax: +260 211 267 121

Contact Person: Mr.William K. Mulusa

#### ⊕ **Ng'andu Consulting Ltd – Rwanda Office**

Plot No. 10075 Kibababaga, P.O. Box 4642, V-K

Gasabo, Kigali Rwanda

Contact Person: Mr.Watson Ng'ambi



