#### SOUTHERN AFRICA TRADE HUB



# SUPPORTING SERVICES DEVELOPMENT AND GROWTH IN SSA

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#### Structure of Presentation

- Traditional areas of technical assistance for services
- Newer areas of technical assistance
- Technical assistance provided for services by the Southern African Trade Hub
- Main messages



### Development Assistance in Services

- Traditional focus has been negotiations oriented
  - Services were relatively new to the multilateral trade system
  - Developing countries required assistance to get up to speed and deal with services issues in a wide range of fora
- Main activities:
  - Capacity building focused primarily on Ministries of Trade
  - Research focused primarily on collating information on the legislative framework



#### Newer Areas of Intervention

- Mainstreaming services into national development, industrial and export plans and strategies
- Private sector development
- Strengthening institutional capacity in trade promotion agencies to support services exports
- Regulatory capacity building for stakeholders beyond Ministries of Trade

#### SATH's Technical Assistance Activities

1. Support for SADC negotiations

2. Support for enhanced regulatory frameworks and decision-making processes



#### **Activities**

Support for SADC negotiations

#### Road Transport

Assisting with private sector consultations in Malawi and Tanzania as inputs into the Governments' negotiations position

#### **Tourism**

Assisting with private sector consultations in Namibia, Tanzania and Botswana as inputs into Governments' negotiating position



#### **Activities**

Enhancing Regulatory Capacity

#### **Road Transport**

Undertaking regulatory impact assessments in South Africa and Namibia on aspects of their regulatory framework / bilateral road transport agreements



## Main Messages

- Technical assistance needs to go beyond supporting services negotiations
- But services negotiations provide SSA member states with an opportunity to reconsider the regulatory framework governing their country and the region
- Development partners should work with SSA member states to articulate clear opportunities for regulatory reform (and assistance)



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# Thank you!

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